

## (NEW) Share New Update Real HP HP2-W104 Exam VCE And PDF Questions

Vendor: HP Exam Code: HP2-W104 Exam Name: Selling HP TippingPoint Security Solutions

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QUESTION 1 Which HP ESP solution improves developer productivity as it reduces the vulnerability profile of enterprise applications and systems? A. HP Fortify B. HP TippingPoint C. HP Atalla D. HP ArcSight Answer: A

QUESTION 2 Which cyber adversaries are the most efficient and effective in exploiting company assets? A. Security administrators B. Business partners C. Disgruntled customers D. Nation states, hacktivists, and cyber criminals Answer: D

QUESTION 3 Which high availability features does HP TippingPoint provide? (Select two.) A. Technical assistance center B. Digital Vaccine C. Layer-2-fallback D. Digital Vaccine updates E. Physical bypass with the optional zero-power-HA Answer: CE

QUESTION 4 What does reducing risk with proactive risk reduction mean? A. Deploying "best of breed" security technologies within corporate networks B. Having internal users' laptops running with anti-virus software and personal firewalls C. Developing security awareness programs and keeping up to date with security technologies D. Analyzing everything in Information Security and IT Operations, providing context, and acting appropriately Answer: A

QUESTION 5 What is HP TippingPoint's Web Application Digital Vaccine (WebApp-DV)? A. HP TippingPoint Web applications delivered through the Threat Management Center B. HP TippingPoint Web applications delivered through ThreatLinQ C. An advanced mobile application that scans to uncover source code vulnerabilities D. A program that scans individual Web applications to see where they need protection, and then builds targeted IPS filters to provide it Answer: D

QUESTION 6 What is an HP TippingPoint unique selling point? A. Very high Return on Investment (ROI) B. Very high Proof of Concept (PoC) C. Low Mean-time to Failure (MTTF) D. Low Total Cost of Ownership (TCO) Answer: A

QUESTION 7 How is the total price for an HP TippingPoint NGIPS calculated? A. Net price + support (% of net) = total B. Net price + support (% of average) = total C. Net price - support (% of average) = total D. Net price / support (% of list) = total Answer: B

QUESTION 8 Which driver leads organizations to choose security tools such as HP TippingPoint? A. Networks that are too large to manage B. Too much data to manage C. Security breaches D. Too many audit requests Answer: C

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