

## Passleader Best Quality Microsoft MB2-703 Real Questions Guarantee 100 Percent Pass (11-20)

QUESTION 11 Which action can you perform by using a Microsoft Dynamics CRM Solution? A. Back up a database. B. Compile source code and protect intellectual property. C. Move customizations from one database to another database. D. Add new users to a database. Answer: C

QUESTION 12 Which components can you add to a Solution? A. Custom Business Units B. Goal records C. .Jpg Web Resources D. Products from the product catalog Answer: C

QUESTION 13 Which statement about the modification of Microsoft Dynamics CRM Solutions is true? A. The terms "customization" and "configuration" can be used interchangeably. B. Having an external partner perform customizations reduces the number of requirements that must be met by the customizations. C. Customizing Microsoft Dynamics CRM often requires the use of third-party development tools. D. Extending Microsoft Dynamics CRM is constrained by the capabilities of the user interface. Answer: A

QUESTION 14 Which action represents customization or configuration rather than extension or development? A. Create an entity and attributes to support a complex Foreign Exchange business process. B. Create a plug-in to check Account limits when creating an Opportunity. C. Create an XML feed to support real-time currency updates. D. Create a simple JavaScript Web Resource to dynamically change the font color of negative currency values. Answer: C

QUESTION 15 Which type of activity can you convert to a Lead? A. Task B. Appointment C. Email D. Fax Answer: C



<http://www.passleader.com/mb2-703.html> QUESTION 16 When creating a Lead, which type of information can you enter on the Main Lead form? A. Goals B. Competitors C. Additional addresses D. Products Answer: B

QUESTION 17 You need to display data from a related entity on a form by using a subgrid. Which two components can you use to display the view? Each correct answer presents a complete solution. A. a chart B. a dashboard C. a list D. a report Answer: AB

QUESTION 18 You have a Microsoft Dynamics CRM instance that has sample data installed. Which three items are default areas of the subject tree? Each correct answer presents part of the solution. (Choose Three) A. default subject B. service C. case D. issue E. query Answer: ABE

QUESTION 19 Which statement about working with forms in the Microsoft Dynamics CRM for tablets client is true? A. Users can switch forms in the tablet client. B. The tablet client displays the first 20 subgrids of a form. C. The tablet client displays the first 5 tabs of a form. D. The tablet client displays Bing maps. Answer: C

QUESTION 20 You are creating a form that is dependent on responsive design. You implement the design by using tabs. The first tab has four columns. What is the minimum number of columns the form will display in any window width? A. 1 B. 2 C. 3 D. 4 Answer: A

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